



JAY S. PARIKH

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Agency Certifications & Approvals • Standards & Codes • Regulatory Compliance • Business Development • Training & Seminars

Summary

As a flexible and results-oriented leader, I possess a contagious drive to achieve. I have developed, directed, and motivated problem-solving teams to meet targeted objectives on time and on budget. I am a forward-thinking, enthusiastic team player with excellent follow-through and coordination abilities. I am highly customer-focused with a dedication to detail, and have strong inter-personal, analytical, organizational, communication, listening, and research skills.

Professional Experience and Key Accomplishments

- Project management and leadership for product testing, certification, inspection, consulting, standards and codes development, regulatory and market acceptance, and other services to clients and other constituents in fire protection (FP), food service equipment/commercial kitchen ventilation (CKV), air movement and control (AMC), and other industries
 - Consultations to clients, industry/trade organizations, consultants, design engineers, architects, and contractors on UL requirements, codes & standards, and international certification & trade matters
 - Development of strategic testing and certification services and programs for CKV products and systems, ductless hoods, fire and smoke dampers and damper actuators, and mattress and furniture flammability which addressed safety, performance, energy efficiency, and environment/health evaluations by working with members of National Association of Food Equipment Manufacturers (NAFEM), National Association of Ventilation Manufacturers (NAVM), American Society of Heating, Refrigerating, and Air-conditioning Engineers, Inc. (ASHRAE), and Air Movement and Control Association, Inc. (AMCA)
 - Revisions and development of UL standards UL 710, UL 1046, UL 762, UL 1978, UL 197 (now UL 710B), UL 555 and UL 555S
 - Participation in development and updates of National Fire Protection Association (NFPA) standards 96, 90A, 92A & B, ASHRAE Handbook chapter on CKV and standard on CKV fans, and International Conference of Building Officials (ICBO) and other codes for the CKV requirements
 - Planned, researched, and established UL's operation in India, provided operational support for its growth, and assisted UL's international affiliates with their business and operational issues
 - Presentations at NFPA, Society of Fire Protection Engineers (SFPE), Sheet Metal and Contractors National Association (SMACNA), AMCA, National Restaurant Association (NRA), Electric Power Research Institute (EPRI), ASHRAE, State Fire Officials Association, Wisconsin Utility, Society of Plastics Institute (SPI), and NAVM (industry) meetings, seminars, and workshops, at Food Service Consultants Society International (FCSI) forum, and at ICBO code hearings, and publications of technical papers in NFPA and ASHRAE journals and in food service magazines
 - Conduct of business development, sales, and marketing activities by proactive participation in trade shows, industry forums, customer focus groups, market research, marketing communications, advertisements, and sales and marketing campaigns
 - Established and managed customer relationships to understand their concerns and needs
 - Identified and applied best practices to business and operational problems, researching, synthesizing, and assessing data to extract the critical knowledge, control costs, and maximize performance and profitability
 - Conduct of quality management system registration audits after ISO/QS 9000 Lead Assessor training
 - Provided fire protection consulting to building owners, architects, mechanical & other engineers, coordinated fire protection system designs with other engineering disciplines, prepared fire protection design drawings and other documents, and reviewed contractors' shop drawings for fire protection system installation
 - Conducted laboratory and field testing of cryogenic liquid storage tanks, containers, and its components
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